



Diversification with **The China Desk**

Operate Smarter

Are you over-resourced and over-spending on your operations in China?

Streamline your Chinese organisation & dramatically reduce your costs without compromising on control or efficiency. All the on-the-ground perks of an entity without the pain or the price tag.

Are you considering diversifying your supply chain? The China Desk is perfect for established firms looking to maintain their in-country presence while benefiting from the significant cost savings of closing their Chinese entity.

- ✓ Retain Core Teams During Closures
- ✓ Keep Supply Chains Running, Without Needing Own Entity
- ✓ Access to Kinyu's Supply Chain Resources



SAVE UP TO
50%
COMPARED
TO OPERATING YOUR
OWN ENTITY

China's **Only** Supply Chain-Focused Employer of Record



Optimized *Policies*

Tailored policies designed specifically for supply chain and manufacturing staff.



Dedicated *HR Experts*

Equipped with deep insights into supply chain roles, our HR experts support your team's unique needs.



Cultivated *Work Culture*

A vibrant work environment with comprehensive office amenities, regular team-building events, and streamlined employee management.

Compliant Professional Efficient

China Desk clients enjoy the benefits of comprehensive office infrastructure on the ground without the fixed costs associated with operating an entity. Our integrated management approach means clients need only hire project personnel, eliminating the need for senior management, accounting, or HR.

Maximum Flexibility, Full Control

Full HR, Payroll Function

Total control and transparency over the people, time and expense management processes across your supply chain. Our comprehensive HR & Payroll solution provides you with a fully China-compliant one-stop-shop for managing your team on the ground. Services include bespoke employee handbooks, industry relevant insurance and training, employee administration, engagement and more. what the average EOR provides.

GM Functionality

We know what functions our clients need on the ground. Our General Manager maintains employee relations as well as provides strategic oversight of your China supply chain.

Office Infrastructure

We provide a dynamic office environment. Your employees will join a wider community of China Desk members and will thrive in our working environment.

Kinyu Resource Platform

Kinyu has its own supply chain resource platform and works with Supply chain partners in Quality, Supply Chain Finance, Logistics, Compliance, ESG and many more. Using Kinyu as an EOR allows our clients additional access to resources and partners – absolutely free!

Additional Benefits



Not Sure You Need Full-Time Staff?

Kinyu SCM has a [Streamline Model](#) so that clients can enjoy the benefit of a team member without the full time commitment of employment. This model uses our internal team for 5-10 hours per week. It is a fully flexible model, pay as you go.



Tiered Pricing Model

Most Employer of Records have a fixed fee regardless of the position. For junior positions our fees begin at \$250 USD per month, so that you are paying a price proportionate to the seniority of the role, saving you money.



China + 1 Strategy

Kinyu SCM is developing a branch office network across South East Asia, and any new clients who onboard their existing staff to The China Desk will get *exclusive discounts* on employing personnel in Vietnam, Philippines and Malaysia.

Let's Discuss Partnering

Scan the QR code to connect with one of our team members to learn how The China Desk can simplify your diversification.

